

# Income Statement

**BUSINESS NAME**

**TIME PERIOD**

**Revenue**

Gross Sales

Less: Sales Returns and Allowances

**Net Sales**

**Cost of Goods Sold**

**Cost of Goods Sold**

**Gross Profit (Loss)**

**Expenses**

Advertising

Software - Calyx, Costar, MLS, Corelogic

Realtor Association Fee

Commissions

Auto Expenses

Dues and Subscriptions

Employee Benefit Programs

Licenses and Fees

Miscellaneous

Office Expense

Payroll Taxes

Postage

Rent

Repairs and Maintenance

Supplies

Telephone

Travel

Utilities

Vehicle Expenses

Wages

**Total Expenses**

**Net Operating Income**

By signing below, I certify that all information is true and correct to the best of my knowledge.

\_\_\_\_\_  
Applicant's Signature

\_\_\_\_\_  
Date Signed

## PERSONAL FINANCIAL STATEMENT

**NAME:** \_\_\_\_\_

**BUSINESS NAME:** \_\_\_\_\_

**DATE:** \_\_\_\_\_

ASSETS		LIABILITIES	
<u>ASSETS</u>	<u>Amount</u>	<u>LIABILITIES</u>	<u>Amount</u>
Cash in Banks		Credit Card Balance	
Cash in other financial institutions		Auto Loan Balance	
Cash Value of IRA / Pension Account / 401Ks		Mortgage Balance (B)	
Stock		Student Loan Balance	
Receivables		Others:	
Cash Surrender Value of Life Insurance		1)	
Real Estate Owned (A)		2)	
Personal Property (including autos, boats, etc)		3)	
Other Assets: <u>Honda Accord &amp; Audi Q7</u>		4)	
<b>TOTAL ASSETS</b>		<b>TOTAL LIABILITIES</b>	
		<b>TOTAL NET WORTH</b>	

(A) Current Market Value of Real Estate

(B) Current Mortgage Balance

Real Estate Owned Schedule						
	Address	Date Purchased	Current Market Value	Mortgage Lender	Mort. Balance	Monthly Payment
1						
2						
3						
4						
		TOTAL				

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\_\_\_\_\_  
Signature of applicant

\_\_\_\_\_  
Date Signed

**PROJECT BUDGET**

#	ITEM	AMOUNT	COMMENT
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
	TOTAL		

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\_\_\_\_\_  
Signature of applicant

\_\_\_\_\_  
Date Signed